

# MIDLANDS

## New Commercial Auto/Transportation Market

### TARGETED RISKS

**Commercial Specialty • Commercial Truck • Public Vehicle**

#### Products Include

- Admitted & non-admitted primary Vehicular Liability & Physical Damage
- Stand-alone Non-Admitted Auto Physical Damage
- Motor Truck Cargo
- All products can be packaged with Auto Physical Damage & Cargo
- Large Deductible & Excess SIR Risks Accepted

#### Limits Available

- Primary ~ \$1M CSL (\$2M on select accounts)
- Motor Truck Cargo limits per type of cargo
- Vehicular Physical Damage limits up to \$25M

Please **SUBMIT** your auto liability fleet accounts (10 units or more) today.

- Cover letter (please include what lines of coverage you would like quoted)
- Completed application
- Summary of ops, divisions, activities & customers (website if available)
- Loss summary & 3 to 5 yr currently valued loss runs (depending on exposures)
- DOT or MC# if applicable
- Vehicle schedule include GVW for trucks; # of passengers for public auto
- Complete list of all drivers including dates of hire & # of years experience
- Driver hiring guidelines including discipline practices
- MVR's for all drivers on 10 to 50 unit accounts or a sampling of 30% or more MVR's for all accounts 51 or more units
- Vehicle maintenance practices & Written Safety Program if available
- Financial information may be required depending on size of account
- Insured has ever filed bankruptcy or is currently in bankruptcy
- Estimated revenue per unit & mileage per unit
- Expiring & Target premium

#### Public Auto

- Taxi
- Limo (pre-arranged travel, airport cars, funeral/hearse, corporate vehicles)
- Non-Emergency Ambulance; Para-Transit
- Other Healthcare Vehicles
- Airport & Non-airport Shuttle Service
- Buses & Coaches

#### Commercial Specialty

- Freight Forwarders
- Hired & Non-Owned Automobiles
- Drive-Away Contractors

#### Commercial Truck

- Local & Intermediate Radius (<500 mile strongly favor <300 miles)
- Dry Van Fleets
- Moving & Storage
- Agricultural Haulers
- Sand/Gravel Haulers
- Dump Trucks
- Flatbed Haulers
- Refuse Haulers
- Mix-In Transit
- Oversized Loads/Special Riggers

#### Fleet Size

- Minimum fleet size of 10 units, strongly prefer over 25
- No maximum size restrictions
- Taxi not subject to these restrictions

**For additional information, please contact:  
Midlands Management Corporation  
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Phone: 405.840.0074 / 800.800.4007  
Send Submissions to: submit@midman.com**

[www.midlandsmgt.com](http://www.midlandsmgt.com)

**PMA**  
COMPANIES